



LEGAL PLACEMENTS, INC.



**2010 SALARY SURVEY
JANUARY-DECEMBER**

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Dear Clients and Friends:

I hope that you will find the 2010 Legal Placements, Inc., (LPI) Salary Survey a useful tool in your future and current hiring practices.

For your use and convenience, please visit our website www.legalplacements.com to find LPI's January 2010 thru December 2010 salary survey. We hope you will find this a useful tool for your hiring practices. The information in this survey is based on actual placements made by LPI in the DC and Northern Virginia area, during the 2010 calendar year . LPI, along with the staffing industry in general, continues to reshape the workplace by leveraging unmatched talent, innovation, thoughtful leadership and operational excellence in an effort to deliver distinctive value to our clients. LPI understands the challenges many companies encounter when it comes to obtaining accurate salary data and market pricing tools. As a staffing partner to our clients, it is our pleasure to provide you this information.

The internal staff of LPI and I would like to thank you our clients, for your support. The support of our clients is an integral part of the success and growth of our company. Ninety percent of our business is a result of repeat business this is the highest compliment we can receive. We appreciate the continued patronage of our company and LPI is happy to share in the news that we have a significant increase in revenues in both the direct hire and the contract divisions from 2009. We are pleased to announce we have expanded into the Massachusetts and Richmond, VA. areas. Again, thank you, for your support.

We are committed to our clients and will continue to serve them with professionalism and strong ethics. We look forward to the opportunity to continue to serve the staffing needs of the DC Metropolitan area.

All my best,

Lori DiCesare

Lori DiCesare
President & CEO
Legal Placements, Inc.

DC Legal Division

Permanent Placements: January-December 2010

Position	Practice Area	Approx. Firm Size (Attorneys)	Years Legal	Years Non-Legal	Salary
Billing & Finance Assistant	Billing	60	4	2	60,000.00
Contract Attorney	Litigation	35	6	0	75,000.00
Contract Attorney	Litigation	35	8	0	75,000.00
Contract Attorney	Litigation	35	3	0	75,000.00
Contract Attorney	Foreign Language Review	350	6	0	72,000.00
Project Attorney	Litigation	350	7	2	72,000.00
Docket & Calendar Clerk	Litigation	300	5	12	65,000.00
Docket Administrator	Docketing	300	9	1	65,000.00
IP Specialist	IP	100	8	0	85,000.00
Law Clerk	Employment	25	5	0	55,000.00
Legal Secretary	IP	50	15	0	72,000.00
Marketing Manager	Marketing	300	5	0	84,500.00
Marketing Manager	Marketing	300	6	3	130,000.00
Marketing Manager	Marketing	300	0	5	85,000.00
Of Counsel	International	400	10	0	200,000.00
Paralegal	Litigation	300	3	0	50,000.00
Paralegal	Litigation	40	7	0	72,000.00
Paralegal	Litigation	200	2	0	50,000.00
Paralegal	Litigation (Spanish)	300	0	3	41,000.00
Paralegal	Litigation	100	4	0	52,000.00
Paralegal	Immigration	350	6	0	58,000.00
Paralegal	Foreign language	300	1	2	50,000.00
Paralegal	Immigration	45	5	2	56,500.00
Professional Qualification Analyst	Corporate	150	11	0	63,000.00
Sales-Litigation	Litigation	40	0	10	60,000.00
Trusts & Estates Analyst	Trusts & Estates	200	10	2	110,000.00

VA Legal Division

Permanent Placements: January-December 2010

Position	Practice Area	Approx. Firm Size (Attorneys)	Years Legal	Years Non-Legal	Salary
Administrative Assistant	Construction Litigation	7	1	3	32,000.00
Docketing Specialist	Intellectual Property	92	6	0	62,000.00
Docketing Specialist	Intellectual Property	2	2	3	58,000.00
Executive Assistant	Government Contracts	30	27	0	65,000.00
Executive Assistant	Economic Consulting	120	29	0	65,000.00
Executive Assistant	White Collar Litigation	688	24	0	85,000.00
Executive Assistant	Government Contracts	30	10	17	85,000.00
IP Specialist	Intellectual Property	496	6	4	70,000.00
IP Specialist	Intellectual Property	481	10	0	72,000.00
Junior Legal Assistant	General	8	3	0	35,000.00
Legal Analyst	Real Estate	100	7	0	70,000.00
Legal Assistant	Litigation	8	4	0	47,000.00
Legal Secretary	Litigation	51	10	4	55,000.00
Legal Secretary	Real Estate/ Trusts & Estates	18	21	9	65,000.00
Legal Secretary	Litigation	3	10	1	67,000.00
Legal Secretary	Intellectual Property	804	11	4	70,000.00
Legal Secretary	General	623	6	2	70,000.00
Legal Secretary	Tax	72	15	2	78,000.00
Paralegal	Bankruptcy	7	8	1	42,500.00
Paralegal	Litigation	34	3	1	45,000.00
Paralegal	Litigation	51	6	1	55,000.00
Paralegal	Litigation	481	23	0	78,000.00
Part-Time Receptionist	General	31	19	14	20,150.00
Reprographics Supervisor	General	1246	9	12	58,500.00

DC Legal Support Division

Permanent Placements: January-December 2010

Position	Practice Area	Approx. Firm Size (Attorneys)	Years Legal	Years Non-Legal	Salary
Administrative Assistant	Manufacturing Technology	20	0	15	55,000.00
Administrative Assistant/ Receptionist	Association	25	2	0	41,000.00
Billing Assistant	General	939	1	1	38,000.00
Conflicts Specialist	General	700	1	2	41,400.00
Docket Specialist	Litigation	450	4	6	62,000.00
Executive Assistant	Litigation	700	7	12	88,000.00
Executive Legal Assistant	Litigation	700	15	1	88,000.00
Human Resources Manager	Human Resources	750	9	2	115,000.00
IP Docketing Assistant	Patent	200	18	0	60,000.00
Leasing Assistant	Property Management	200	0	2	32,000.00
Legal Administrative Assistant	Litigation	85	7	3	60,000.00
Legal Secretary	Corporate	995	10	13	67,000.00
Legal Secretary	Litigation	150	0	8	40,000.00
Legal Secretary	Energy	100	10	10	63,500.00
Legal Secretary	Government Contract	100	9	1	63,000.00
Legal Secretary	Litigation	80	16	1	71,500.00
Legal Secretary	Health	800	16	1	70,000.00
Legal Secretary (Floater)	General	470	19	0	61,000.00
Legislative Assistant	Legislative	628	2	2	45,000.00
Marketing Coordinator	General	50	4	3	55,000.00
Membership Assistant	Association	200	0	15	60,000.00
Office Services Clerk	General	335	17	3	32,000.00
Receptionist	General	850	5	3	38,500.00
Receptionist	General	700	4	13	39,000.00
Records Clerk	General	480	5	2	35,000.00
Records Manager	General	600	21	1	70,000.00
Records Specialist/Office Services Assistant	General	480	9	0	42,500.00

Information Technology Placement

Permanent Placements: January-December 2010

Position	Practice Area	Approx. Firm Size (Attorneys)	Years Legal	Years Non-Legal	Salary
Senior Litigation Support Analyst	Law Firm	180	4	2	89,000
IT Support Specialist	Law Firm	70	9	2	65,000
IT Support Specialist	Law Firm	70	4	7	66,000
Help Desk Support Analyst	Law Firm	80	4	7	72,000
Technical Services Manager	Law Firm	265	0	6	90,000
Technology Director	Association	75	6	16	91,500
Audio Visual Specialist	Law Firm	235	0	22	52,500
IT Programmer/Project Lead	Association	125	0	11	95,000
Senior IT Specialist	Law Firm	50	20	3	65,000
Audio Visual Specialist	Law Firm	135	2	0	50,000
Practice Support Specialist	Law Firm	75	5	5	70,000
Litigation Technology Specialist	Law Firm	150	15	6	105,000